

# Quarterly Review a€” Slide Notes

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## Slide 1 - Executive Summary

- Revenue up 23% YoY
- New product launched in Q3
- Team grew from 12 to 19

## Slide 2 - Financial Results

- Q3 revenue: \$4.2M
- Gross margin: 68%
- Operating expenses down 4%

## Slide 3 - Customer Highlights

- 12 new enterprise customers signed
- Net Promoter Score: 64
- Churn rate at 2.1%

## Slide 4 - Product Roadmap

- Q4: Keynote + Google Slides support
- Q1: Multi-language summaries
- Q2: Team collaboration features

## Slide 5 - Team Growth

- Hired 7 engineers, 2 designers
- Opened Berlin office
- First data-science hire

## Slide 6 - Next Quarter Focus

- Reach \$5M ARR
- Launch Team plan
- Ship Notion integration